

var Business

www.varbusiness.com

June 13, 2005

STRATEGIC INSIGHT FOR TECHNOLOGY INTEGRATORS

VAR 500 Award Winner

Facts about, and thoughts from,
the list's top solution providers



LIFETIME ACHIEVEMENT WINNER



Hats off to the men and women who made this exclusive list—they lead the top solution providers in North America.

John R. Danieli, President, CEO and founder of The Computer Merchant, Ltd. (TCM), one of the largest privately held staffing firms in the country, was the recipient of the VARBusiness 500 Lifetime Achievement Award on June 14 at the Rainbow Room in New York City during the VARBusiness 500 Awards 5th Annual Event. Former NYC Mayor Rudy Giuliani addressed attendees which represented \$458 Billion in annual IT spend. His company was also chosen one of the Top 50 Fastest Growing Companies in 2005, experiencing one of its best years ever as sales increased by 42%. TCM is ranked #222 on the VARBusiness 500 List.

After serving in the U.S. Marine Corps during the Vietnam War, Danieli was employed by IBM before founding his Massachusetts-based solutions-provider corporation 25 years ago. John is a member of the Pace University CSIS Advisory Board and a member of the Board of Trustees at Elon University.

NO.
49

JOHN DANIELI

PRESIDENT/CEO
COMPUTER MERCHANT, LTD.
VARBUSINESS 500 RANK: 222
REVENUE: \$99.3 MILLION
GROWTH: 42.3%

The Computer Merchant, Norwell, Massachusetts specializes in "extended enterprise" solutions, being a Preferred Supplier to many Fortune 500 companies across the country such as Hewlett Packard, Computer Sciences Corporation, Unisys and Perot.

BY ROB WRIGHT