

The Computer Merchant, Ltd.

~ Quality Through Experience



HEALTHCARE IT STAFFING SERVICES

The Computer Merchant, Ltd. (TCM) is a recognized leader in providing cost effective flexible Information Technology (IT) staffing services within the Healthcare Industry. Our unparalleled results produce significant cost savings to our clients all while completing their requirements on time and within or under budget.

During our 31+ year history, we have provided Healthcare Information Technologists to our national client base with a keen sense of being focused on the needs of our customers and consultants. We have developed a recruiting and delivery service capability that is unsurpassed. This service is supported by an experienced staff using a specialized proprietary methodology which enables the transfer and more efficient response that differentiates us from the others. Our in-depth understanding and expertise in what is required by healthcare institutions and professionals when performing an Electronic Health Record (EHR) system conversion or implementation allows us to be aligned with the results needed by our customers.



The faster an EHR implementation is completed the quicker our healthcare customers reap the financial gains associated with the manual administrative costs that were performed prior to the completed implementation/conversion. We can help speed up a scheduled implementation by providing experienced staff now!

TCM has a well established healthcare practice where we have provided services to our national client base. Our healthcare practice professionals have extensive knowledge in the recruitment and placement of EHR support personnel. The keys to all successful Healthcare Information Systems (HCIS) implementations are the resources with the exacting expertise necessary and proven track records within their EHR systems of expertise. We are expertly able to target the right resources for all major Healthcare IT systems. We provide staff capable of performing specific package implementations, project management, assessments, evaluations, customizations, integrations and conversions. TCM is able to provide consultants throughout an implementation's complete lifecycle, to include Project Managers, Business Systems Analysts, Database Specialists, Software Application Architects, Developers, Trainers, etc.

Areas Where We Can Provide Assistance:

- Hospitals, Integrated Delivery Networks (IDNs)
- Affiliated Groups Health Information Exchanges (HIEs)
- Regional Health Information Organizations (RHIOs)
- U.S. Federal health related agencies:
 - *Health & Human Services (HHS) • National Institute of Health (NIH) • Center for Disease Control (CDC) • Department of Defense (DOD) • Department of Labor (DOL) • Centers for Medicare/Medicaid Services (CMS) et al*
- Commercial Healthcare Developers moving to SaaS or cloud computing models; incorporating ICD-10 & HIPAA upgrades
- Telemedicine Developers
- Commercial health/dental insurance companies
- Medical Device manufacturers requiring embedded programming &/or connections to Health Information's Systems like HL7
- Healthcare staffing firms who need access to healthcare-capable IT resources

We have experience in:

- **Contract Staffing, Including "Temp to Perm"**
- **Recruiting Hard to Find Skills**
- **IT Function Outsourcing**
- **Managed Staffing Services, Including**
 - **Application Development**
 - **Infrastructure Management**
 - **Help Desk Support**
 - **Technology Deployments**

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EXAMPLES OF OUR VALUED CLIENTS



U.S. Department of Health and Human Services



EXPERIENCED IN THESE PACKAGES (and many more)



GE Healthcare



Fast Facts

- Founded and incorporated in 1980.
- A privately held, Veteran-owned Business.
- Full services to U.S. and Canada with over 6,000 active core employees and field contractors.
- TCM provides government services to federal agencies and government contractors. We have supported a large number of government agencies and are a preferred national vendor for many prime government contractors.
- 2006 – CRN Magazine selected TCM as one of the top 100 fastest growing companies in the country.
- 2007 – Voted TCM one of the region's "Fastest Growing Private Companies" by Boston Business Journal.
- 2007 & 2008 – TCM is ranked among the Inc. 5000 Fastest Growing Private Companies in America.
- 2009 – Ranked in the top 29 IT Temporary Staffing Providers in the U.S. by Staffing Industry Analysts.

For detailed information about TCM, its products and services, please visit our website at www.tcml.com

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